



November 4, 2019

Bruce Kettler
Director
Indiana State Department of Agriculture
One North Capitol Avenue, Suite 600
Indianapolis, IN 46204

Dear Director Kettler:

On behalf of Nutrien Ag Solutions and the employees at our 52 retail farm centers across the state of Indiana I am writing in support of growers' continued access to the latest dicamba technology. Restricting the appropriate and necessary use of these products in the 2020 growing season or beyond would limit the tools available to growers to control harmful weeds like marestail and place Indiana commodities at a market disadvantage.

Nutrien Ag Solutions is the largest ag retailer in the U.S. We support Indiana farmers and want them to have access to the best tools available to successfully grow crops, which feed the world and help drive the economy in Indiana. Across the country and throughout the state we have successfully custom applied millions of acres with dicamba, ensuring our applicators are trained, have the best technology and equipment, and always follow label directions. These high standards are met by not only our employees but by the customers we serve. When applied as directed, dicamba plays a critical role in a successful farm management plan.

As any Indiana farmer will tell you every field is unique, and growers need a choice in which weed control tools to use on their operations. Growers know the latest dicamba technology is critical to help weed management throughout the year, particularly in-season and post-emergence.

Public policy should not ignore sound agronomy to the detriment of Indiana farmers. In fact, arbitrary cut-off dates would place Hoosier State growers at a significant disadvantage to growers in surrounding states, like Missouri, who have in-season access to the latest dicamba technology without additional restrictions. The Indiana agricultural economy continues to face strong headwinds and restricting access to technologies such as the Roundup Ready Xtend Crop System would only exacerbate existing challenges.

Thank you for your consideration. We look forward to working with the department, commodity groups, and our customers to develop balanced agricultural policy that will support Indiana farmers and help strengthen the agriculture economy.

Sincerely,

Mike Frank
Executive Vice President and Chief Executive Officer, Retail